

FEAL Executive Education Scholarship

Managerial Decision Making

28 May – 1 June 2012, Mt Eliza Centre for Executive Education

FEAL exists to support leaders in the superannuation industry. Building on that commitment, FEAL members are invited to apply for a scholarship to undertake the next module of the FEAL Melbourne Business School Executive Education Program. The five-day program, **Managerial Decision Making**, will be taught in residence at the Mt Eliza Centre for Executive Education between 28 May – 1 June 2012. The scholarship, made possible with the continuing support of our partner AMP Capital, covers the costs of tuition and accommodation.

Module Overview

Managerial Decision Making

The brain is a remarkable biological machine, moulded through millions of years of evolutionary pressure. More recent changes in human history have created a gap between the world for which our brains were developed, and the world in which we currently live. This mismatch creates constraints for many aspects of management and leadership. We suffer from strong biases that hinder good decision-making, we are more emotionally sensitive to threat than we need to be, and we often fail to develop realistic perceptions of others and of ourselves.

Fortunately, scientists have generated a great deal of knowledge that allows us to identify these deficiencies and to find remedies for them, and there are many applications of these findings that provide opportunities for the improvement of management.

The managerial decision making module is based on state-of-the-art neurobiological research that sheds light on the obstacles we face when making decisions and managing our emotions. By discovering the roots of many of these difficulties we can also learn solutions to the problems created by our biological history.

For a detailed program outline go to www.feal.asn.au

Applications close at 5pm (AEST) Friday, 10 February 2012.

2011 Scholarship Recipient



"Advanced Negotiation for Fund Executives provided me with numerous tools and strategies to become a more confident and skilled negotiator. The varied and challenging negotiation simulations, together with the interaction and feedback from industry peers really enhanced my learning experience. I enjoyed very minute!"

Lisa Samuels
Manager, Marketing & Strategy, NGS Super

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AMP CAPITAL 



Name: _____ Position: _____

Organisation: _____

Address: _____

Telephone: _____ Email: _____

Questions for the Applicant

Please attach a copy of your resume to demonstrate the responsibilities in your current position, experience in the financial services industry and tertiary education.

1. What knowledge/skills do you hope to gain by undertaking the Managerial Decision Making module?

2. How will this module assist you and your organisation?

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3. What do you anticipate your career progression will be over the next 5 years?

[Click here for Terms & Conditions](#) (internet connection required).

I have read and agree to the Scholarship Terms & Conditions.

Signed: _____

Date: _____

Question for the Employer (to be completed by applicant's CEO/Trustee Director or Senior Officer)

Name: _____

Position: _____

Describe your objectives in nominating the applicant for this scholarship.

Signed: _____

Date: _____

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